



Dear Afton Marina & Yacht Club Boaters:

Once again we are coming to the end of another boating season at Afton Marina & Yacht Club. I would like to thank all of our customers who used our service department this year. The time has again come to schedule laying up your boat for the off-season. Our first week of haul-out will begin Monday, September 14, 2009 and we hope to have all boats out of the water by the end of October.

Enclosed you will find our Request for Winterization form and a list of charges associated with winterization. As in previous years, the service department will be scheduling haul-out on a per week basis. ***Your boat will be winterized, hauled-out and blocked within a scheduled week, not on a specific date.*** Please note that our winterization schedule is dictated by the order in which we receive your request form. If you wish to keep your boat in the water until late October it is essential that you return your winterization request sheet at your earliest convenience. The winterization schedule for the last two weeks of October typically fills up very quickly. ***Please note: October 30, 2009 is the last day of haul-out. An additional \$100.00 winterization fee will be incurred if you have not scheduled the winterization of your boat by the end of October.*** Winterization requests received after a week has been fully scheduled will be moved to either the prior or following week, depending upon our service schedule. ***Please note: your boat must be ready for haul-out on the Monday morning of the scheduled week.*** In the case that your boat is not ready for winterization when scheduled, we will winterize your boat as our schedule allows. Please remember that you are responsible for scheduling the winterization and haul-out of your boat. You will be notified if the marina cannot winterize your boat during your requested week and be given the opportunity to reschedule. ***The marina is not responsible for any damage associated with cold weather prior to winterization.***

The marina is now requiring that a valid credit card be kept on file before your boat may be winterized or hauled-out. If the marina does not currently have your credit card on file, you will be contacted for credit card information following submission of your winterization request form. Winterization charges will automatically be billed to credit cards if payment is not received within 30 days of invoiced charges. You may also use your credit card for payment if you choose.

It's a big time saver for our service crew if you can run your water tank dry the last time you are on the boat. It's also greatly appreciated if you can remove your camper tops and clear vinyl windows for shrink-wrapping. If you pump your waste holding tank, please leave a note on the steering wheel. If no note is found stating that the boat has been pumped out, we will assume that a pumpout is needed and you will be charged. Please note: while the service crew takes every precaution to handle your boat gently and safely, some abnormal movement will occur while your boat is hauled out. Please take a quick minute to secure all items throughout the boat that may fall, tip over, or move. ***The marina is not responsible for any damage or breakage that may result from unsecured items.***

Winterization of your boat by the marina's service department includes draining the water from all engines (where applicable), checking the quality of engine antifreeze (closed-cooled engines), and checking the stern drive for the presence of water in the lubricant (inboard/outboard and outboard). The water system will have non-toxic pink antifreeze pumped through the entire system, including faucets, icemakers, etc. Each toilet will be flushed until dry and have one gallon of non-toxic antifreeze pumped through the system. Your boat will be pulled out of the water and pressure washed IF REQUESTED. Then it will be carefully and safely blocked for off-season storage. The service department does not change the engine oil at the time of haul-out. Please contact me if you would like to have your oil changed when we pull the boat for the season.

The marina will again be offering shrink-wrap services. If you have not used our shrink-wrap service previously, please review our prices and consider supporting the marina. Please remember that using the marina to shrink wrap your boat assures that your boat will be protected throughout the off season. Marina employees inspect the condition of boat wrap daily thus preventing any damage that could be caused by excessive snowfall or high winds. In the instance that we receive a large snowfall, marina employees sweep off the boats that are holding a snow load. In addition, your boat is usually wrapped on the same day as it is hauled-out. We even carefully remove your boat's canvas in the fall and re-install it in the spring at no additional charge. Your boat will also be washed when launched if it is wrapped by the marina. ***Please note: the marina will not provide any warranty for shrinkwrap that has been modified by the customer, including installation of zippered access doors.*** Please indicate if you want the marina to wrap your boat on the enclosed winterization request form.

Haul-out is a very busy time for the service department. Our focus is getting the boats safely put away for the off-season. We do not schedule service work while we are winterizing, hoisting and blocking boats. Any service work that you would like us to perform should be scheduled prior to the beginning of haul-out or after haul-out has ended. I would invite you to review the enclosed sheet listing our off-season specials. The off-season is a great opportunity to have the service department perform those repairs that you put off during the boating season. Please return your enclosed Request for Winterization at your earliest convenience.

Thank you,

Joe Little
Service Coordinator
Afton Marina & Yacht Club, Inc.
651-436-2679
service@aftonmarina.net



RETURN THIS FORM TO:
 AFTON MARINA & YACHT CLUB, INC
 P. O. BOX 67
 AFTON, MN 55001
 FAX # (651) 436-8828

REQUEST FOR WINTERIZATION 2009

Name: _____ Slip #: _____

Home Phone: _____ Work Phone: _____

Boat Model: _____ Boat Name: _____

Boat Length: _____

WHERE ARE THE KEYS LOCATED? _____

Member: _____ Renter: _____ Other: _____ Dealer: _____

I WOULD LIKE MY BOAT HAULED OUT AND WINTERIZED DURING THE WEEK OF:

_____ SEPT 14-18

_____ SEPT 21- SEPT 25 **PLEASE NOTE: ANY COLD WEATHER DAMAGE**

_____ SEPT 28 - OCT 2 OCCURRING PRIOR TO THE SERVICE DEPT.

_____ OCT 5- 9 WINTERIZING YOUR BOAT IS YOUR

_____ OCT 12 - 16 RESPONSIBILITY.

_____ OCT 19 – 23

_____ OCT 26 – 30 **LAST DAY OF HAUL-OUT. AN ADDITIONAL CHARGE OF \$100.00 WILL BE INCURRED IF WE NEED TO WINTERIZE YOUR BOAT AFTER OCTOBER 30, 2009**

_____ I WOULD LIKE THE MARINA TO WINTERIZE MY BOAT

_____ I WILL WINTERIZE MY OWN BOAT AND DELIVER IT TO THE SERVICE DOCK

_____ I WOULD LIKE THE MARINA TO PRESSURE WASH THE BOTTOM OF MY BOAT

_____ I WOULD LIKE THE MARINA TO SHRINK-WRAP MY BOAT

_____ I WOULD LIKE THE MARINA TO PUT A DOOR IN MY SHRINK-WRAP

_____ I WOULD LIKE THE MARINA TO PUMP-OUT MY WASTE HOLDING TANK FOR A FEE OF \$44.00

_____ I WOULD LIKE THE MARINA TO ADD FUEL STABILIZER TO MY GAS/DIESEL

_____ I WOULD LIKE THE FOLLOWING WINTER WORK PERFORMED:

- | | | |
|-------------------------------|-----------------------|--------------------------------|
| _____ TUNE UP | _____ CANVAS REPAIR | _____ PROP REPAIR |
| _____ GENERATOR OIL CHANGE | _____ GELCOAT REPAIRS | _____ WATER PUMP IMPELLERS |
| _____ ENGINE OIL CHANGE | _____ BOTTOM PAINT | _____ ELECTRONICS INSTALLATION |
| _____ TRANSMISSION OIL CHANGE | _____ DRIVE SERVICE | _____ BUFF AND WAX |

Other-Explain: _____

***SHRINWRAPPING WILL BE COMPLETED AS SOON AS POSSIBLE AFTER BOAT IS PULLED ON THE FIRST-PULLED, FIRST-WRAPPED BASIS AS WEATHER PERMITS (UNSUITABLE WEATHER CONDITIONS MAY DELAY SHRINKWRAPING).**

***MARINA IS NOT RESPONSIBLE FOR DAMAGE TO CLEAR WINDOWS IN COLD WEATHER OR DAMAGE CAUSED BY UNUSUALLY HEAVY SNOWFALLS**

***IF THERE IS NOT A NOTE IN THE BOAT SAYING THAT THE BOAT HAS BEEN PUMPED OUT THE SERVICE DEPARTMENT WILL ASSUME YOU WANT US TO PUMP- OUT YOUR WASTE HOLDING TANK FOR A FEE OF \$44.00. IT IS ALSO VERY HELPFUL IF YOU WOULD TURN ON A FAUCET AND DRAIN THE FRESH WATER TANK THE LAST TIME YOU ARE ON THE BOAT.**

THANK YOU
 THE SERVICE DEPARTMENT



**AFTON MARINA & YACHT CLUB, INC.
2009 WINTERIZE CHARGES**

BATTERY REMOVAL-----	\$40.50 EA
ENGINES-GAS-----	\$88.25 EA
ENGINES-DIESEL-----	\$166.50 EA
JET ENGINES-----	\$64.75 EA
WASTE PUMP-OUT-----	\$44.00 EA
OUTBOARD ENGINES-----	\$46.50 EA
GENERATOR-GAS-----	\$63.00 EA
GENERATOR-DIESEL-----	\$94.25 EA
CHECK OUT DRIVES FOR WATER, TOP OFF IF NEEDED-----	\$16.25 EA

WATER SYSTEMS

WINDSHIELD WASHERS-----	\$16.25 EA
HOT FAUCET-----	\$17.00 EA
COLD FAUCET-----	\$17.00 EA
WATER HEATER-----	\$31.50 EA
AIR CONDITIONER (WATER COOLED)-----	\$26.25 EA
DISH WASHER-----	\$33.25 EA
ICE MAKER-----	\$33.25 EA
WASHING MACHINES-----	\$33.25 EA
TOILET-----	\$17.00 EA
ANTIFREEZE-----	\$ 6.00 GAL
STABILIZER ADDED TO GAS OR DIESEL-----	\$16.25 EA PLUS MATERIALS
DECK WASH DOWN-----	\$17.00 EA
DOCKSIDE FILL (Dockside Water Supply)-----	\$17.00 EA
PRESSURE WASH-----	\$3.00 FT
HOIST FEE OUT OF WATER UNDER 50 FT-----	\$6.00 FT
HOIST FEE OUT OF WATER 50FT AND BIGGER-----	\$8.25 FT
BOAT BLOCKING FEE-----	\$4.00 FT
BOAT CRADLING FEE-----	\$6.00 FT
TRAILER FEE-----	\$4.00 FT
WINTER BOAT STORAGE MEMBERS & RENTERS-----	NO CHARGE
WINTER BOAT STORAGE NON-MEMBERS-----	Starting at \$10.00 FT *

SHRINK-WRAP PRICE LIST PER BOAT FOOT

(NO CHARGE FOR REMOVAL AND REINSTALLATION OF CANVAS AND CLEAR VINYL)

UP TO 23-----	\$11.50 FT
24 TO 29-----	\$12.80 FT
30 TO 34-----	\$14.00 FT
35 TO 40-----	\$15.50 FT
41 TO 44-----	\$16.85 FT
45 TO 49-----	\$18.35 FT
50 AND OVER-----	\$19.50 FT
INSTALL ZIP OUT DOOR-----	\$50.00 EXTRA

*SHRINKWRAPPING WILL BE COMPLETED AS SOON AS POSSIBLE AFTER BOAT IS PULLED ON THE FIRST-PULLED FIRST-WRAPPED BASIS AS WEATHER PERMITS (UNSUITABLE WEATHER CONDITIONS MAY DELAY SHRINKWRAPPING).

*MARINA IS NOT RESPONSIBLE FOR DAMAGE TO CLEAR VINYL WINDOWS IN COLD WEATHER OR DAMAGE CAUSED BY UNUSUALLY HEAVY SNOWFALLS.

*MARINA IS EXCLUDED FROM RESPONSIBILITY FOR ANY DAMAGE RESULTING FROM WORK PERFORMED BY AN OUTSIDE VENDOR OR CUSTOMER.

*SHRINKWRAP WARRANTY IS VOID IF WRAP IS MODIFIED OR REMOVED BY OUTSIDE VENDOR OR CUSTOMER.

*\$10.00/FT STORAGE RATE REQUIRES CUSTOMER TO HAVE AFTON MARINA WINTERIZE, SUMMERIZE AND WRAP BOAT.



FREE WINTER STORAGE

Now taking orders for winter work! Ask about our service and storage discount packages!

- Free storage, blocking and haul-out with \$10,000.00 or more in service work (can be combined between mechanical, fiberglass and canvas) Normal winterize charges are not eligible for discount. *Shrink wrap fees apply. Afton Marina must winterize, wrap and summerize boat.*
- Free storage with \$5000.00 or more in service work (can be combined between mechanical, fiberglass and canvas). Normal winterize charges are not eligible for discount. *Blocking, haul-out, handling and shrink wrap fees apply. Afton Marina must winterize, wrap and summerize boat.*
- \$10.00/ft storage if we wrap and winterize and summerize boat*
- \$15.00/ft storage if we wrap or winterize and summerize boat*
- \$20.00/ft storage if we do not perform any services*

We can winterize and store your jet-ski or trailerable boat! Free storage* if Afton Marina winterizes, wraps and summerizes your boat!

* Storage charges are for the period between September 14, 2009 and April 15, 2010

10% SERVICE DISCOUNT

Reduce your bill by 10%! Take 10% off of all services excluding winterization, shrinkwrap and summerization. Take advantage of our reduced service rates while your boat is in storage!

Must be completed and included with your haul-out request.

Afton Marina Payment Policy

All payments are due on receipt of invoice.

Afton Marina requires a credit card on file to secure payment on account prior to haul out.

(A 2% discount will be applied if pre-payment with cash or check is made on estimated charges prior to haul out date.)

Credit Card # _____

Expiration date _____

Signature authorizing credit card to be charged _____

Check box if you would like your haul out charges applied to your credit card when work is completed.

Note: A \$45 late fee plus 1.5% finance charge will be charged for all accounts 30 days past due. Late fees and finance charges are charged on all balances in 30 day intervals.